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For further information:

CBRE

Marketing & Communications

03-5288-9283

## CBRE LEADS JAPAN COMMERCIAL PROPERTY INVESTMENT ACTIVITY Complements Global and Asia Pacific Top Rankings

**Tokyo, Japan** – CBRE has been ranked the top firm for commercial real estate investment activity in Japan in 2018, according to Real Capital Analytics (RCA). This result complements CBRE's leading ranking in Asia Pacific and globally.

In Japan, RCA credited CBRE with the overall top spot, also taking the lead with office and development site sales. This was based on seller representation activity, across many major institutional property types. Globally, CBRE also claimed the overall top position for the 8<sup>th</sup> consecutive year with 22.2% of market share\* across all property types - a 800 bps lead over the nearest competitor.

In Asia Pacific, Japan and Singapore continue to grow rapidly, with the region claiming the number one position with a total market share of 23.3% across all property types, representing 190 bps (basis point) advantage over the nearest competitor.

Major transactions in Japan include a large-scale logistics portfolio transaction in the Tokyo metropolitan area, which comprises 7 properties. CBRE was also involved in the divestment of a data center in Osaka, which is an asset type that has garnered strong interest in Japan.

"Our strength lies in our in-depth knowledge of the Japanese market and extensive global network," said Takashi Tsuji, Managing Director, Head of Capital Markets Japan, CBRE. "Leveraging these strengths will help us to continue offering attractive opportunities and deliver real competitive advantage for our clients – both domestic and international. We strive to provide exemplary services across all sectors to contribute to the growth of the Japanese commercial real estate market."

Highlights from RCA's 2018 global rankings include:

- CBRE executed \$51.54 billion in global office sales as seller representative, for an industry-leading market share of 19.8% in 2018.
- CBRE was again the top global firm in logistics and industrial sales, with \$26.30 billion in transactions for a market share of 32.3%.
- CBRE claimed the top global position in retail sales, with \$16.94 billion in transactions, for a market share of 21.1%.
- CBRE executed \$35.18 billion in global apartment sales for a market leading share of 23.5%.

\* Market share has been calculated based on the dollar volume of transactions where CBRE represented the seller, divided by the total volume of seller-brokered transactions.

About CBRE Group, Inc.

CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services and investment firm (based on 2018 revenue). The company has more than 90,000 employees (excluding affiliates) and serves real estate investors and occupiers through more than 480 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. Please visit our website at [www.cbre.com](http://www.cbre.com).

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