

NEWS RELEASE



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CBRE HELPS LUSH JAPAN OPEN BRAND'S LARGEST STORE IN ASIA

Tokyo, Japan – CBRE announced today that it had brokered the lease contract for Lush Japan Co., Ltd.'s (hereinafter "Lush Japan") new flagship store in Shinjuku, the British natural cosmetic brand's largest store in Asia.

In March 2016, Lush Japan contracted CBRE to provide brokerage services for the lease of their new Shinjuku store. CBRE recommended the first four floors of the Shinjuku FF Building located by the Central East Exit of JR Shinjuku Station, the world's busiest station in terms of passenger throughput.

"As the first flagship store in Japan, it was vital that the space was optimal for the local market and one-of-a-kind, all while staying true to the global brand," said Osamu Watanabe (Senior Manager, Head of Property, Lush Japan) who oversaw the project. "CBRE was the one who recommended the Shinjuku property for our flagship store. Thanks to CBRE's support, we have succeeded in creating a store in this cosmopolitan city that can be showcased to a global audience."

Masashi Okumura (Senior Director, Retail Services, Advisory & Transaction Services, CBRE) also commented, "It was a great privilege to assist Lush with the opening of their largest flagship store in Asia. Initially we only had a limited number of available locations. We proactively approached property owners to obtain information about potential spaces that were not yet on the market. This effort led us to identifying and recommending the Shinjuku FF Building, the best property for Lush's new flagship store. With this additional experience, we strive to continue to offer valuable services that help our clients successfully expand their business and achieve great outcomes."

<Project Outline>



CBRE Department in Charge:
Retail Services, Advisory & Transaction Services

Contract name of customer	Lush Japan Co., Ltd.
Property	Lush Shinjuku Store
Address	3-26-6 Shinjuku, Shinjuku-ku, Tokyo, Japan
Opening date	June 1, 2019
Property size & Floor guide	Four floors Store space: 380 tsubo 1F: Makeup, flowers/plants, fresh cosmetics (made in-store) 2F: Skincare and haircare products, cosmetics, fragrance 3F: Bath and shower products, "Lush Party" area, gift sets, novelties 4F: Spa
Entrusted business	Brokered the lease contract for Lush's largest flagship store in Asia; included approaching the owner of the property

About CBRE Group, Inc.

CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services and investment firm (based on 2018 revenue). The company has more than 90,000 employees (excluding affiliates) and serves real estate investors and occupiers through more than 480 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. Please visit our website at www.cbre.com. Official Twitter account for Japan: @cbrejapan